



Sells Like **HOT CAKES**

How You Can Get From Zero To \$47,812 Per Month With No Capital
Or Investments Using A Simple Amazon +Shopify System

FBA STRATEGIES: INSIDER TIPS AND HACKS TO HELP YOU FIND THE RIGHT SUPPLIER AND AVOID SCAMS PART II

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Here is a quick update on this video. I just got a response from this factory that we contacted and you see they are really fast to respond and they took time to answer all of my questions with good English, so this is a really good sign as well. They're saying, "Thanks for information about 7 inch digital photo frame."

Okay, before we get to the juicy stuff, let's check out a preview of what you'll learn:

- ***Find out the RIGHT questions to ask the suppliers***
- ***Why you should ALWAYS ask about their PRICES: It is CRUCIAL to know what you're getting into.***
- ***Learn about the IMPORTANCE of White Labeling Service and why you should ASK if they PROVIDE this service***
- ***I give an IMPORTANT recommendation towards the end! Don't miss out on it!***

The first question, if I visit their factory, they say, "Yes, you can visit our factory. Our factory is in Shenzhen." They don't mind me or my agent coming and visiting them, that's a great sign. Regarding prices, you see sample cost is \$24, 50 pieces is \$23. Prices are pretty much normal for this industry, it's the standard price. "Have you worked with Amazon FBA program?" they say, "We have other client is also selling by Amazon," so they can do it according to my requirements.

This is a great, great sign for me as well. It also means they meet USA and EU standards for electronics. "Do you provide assistance with shipping door-to-door from China to Amazon?" Here they say the client is arranging shipping. This is not a problem as well for me because, personally, I don't ask my factory to ship anything. I just take the stuff from them using the help of my sourcing agent and freight forwarder and they just ship it door-to-door from the factory to Amazon, so this is not a problem.

"Do you provide white labeling service? Logos and product?" They support printing logo and OEM, which stands for original equipment manufacturer service. It basically means, yes, they can do customization and label printing. "Please send me a certificate that you have for this product," and they provide it after you confirm the bulk order, so they don't mind giving me all certificates. And they attached the product pictures and specifications as well.

And that's pretty much it. This means it's a serious factory so I can go ahead and start working with them, I can ask for the sample of the product and, if the sample is good, we can proceed placing the order with this factory. However, I highly recommend that you don't just check only one factory but at least 3 or 5 similar



factories so that you can get a better idea of the price and then you can also negotiate prices lower a little bit.

Here, for example, if I'm placing 500 pieces, I'm almost 100% sure that they're willing to go as low as 20 USD or even 19 per piece if I'm really serious on placing this order. You can get a little bit lower prices like this pretty easy; they usually quote you the highest price just assuming that you're going to negotiate it anyway. I hope this has been helpful for you and I'll see you in the next videos. Bye for now.